

NO LIMITS NO EXCUSES

SALES AT TQL

As a Sales Representative for TQL, you're working as a problem solver, managing and making quick decisions, and building your book of business. You are the one and only as far as your customers and carriers are concerned, making sure their freight is picked up and delivered across North America, 24/7/365.

If you have an unbelievable work ethic (we're talking the top 10% of anyone you know), the drive for financial freedom, and skin thick enough for making cold calls, then this might be the sales career for you.

YOUR JOB:

- Make prospecting calls. ***Upside — your teammates will toss you a football while you're dialing.***
- Be able to make a sales pitch to people who have freight to ship.
- Negotiate with shippers and carriers. ***We believe in under promise and over deliver.***
- Manage daily shipments and make sure they pick up and deliver 24/7/365.
- Be honest and proactive in your communication to customers and carriers. ***Pretty simple stuff.***
- Provide customer service your mother would be proud of.

WHAT'S IN IT FOR YOU:

- Paid training.
- Relocation reimbursement.
- Health, Dental, and Vision coverage.
- 401(k) with company match. ***Or depend on Social Security, your call.***
- Leadership Development Program: 90% of our sales managers are promoted from within.

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